



### INDUSTRIES LIMITED



24 May 2024



## SAFE *Harbour*

Certain statements in this report may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company's operations include global and Indian demand supply conditions, finished goods prices, feed stock availability and prices, cyclical demand and pricing in the company's principal markets, changes in Government regulations, tax regimes, economic developments within India and the countries within which the company conducts business and other factors such as litigation and labour negotiations. The company assume no responsibility to publicly amend, modify or revise any forward-looking statement, on the basis of any subsequent development, information or events, or otherwise.



Q4 FY24 EARNINGS

# SUSTAINABILITY Updates

Hindalco achieved the *Top 1%* S&P Global ESG score in the Aluminium Industry

Only 2 Indian companies are in the Top 1% S&P Global ESG score

759 Companies assessed globally

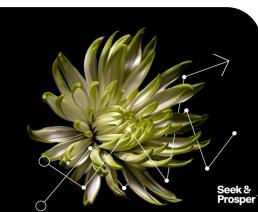
66 Companies in Top 1% across all the industries

2 Indian companies are in the Top 1% S&P Global ESG score

The S&P Global Sustainability Yearbook 2024 got released in Feb 2024

## Sustainability Yearbook 2024

Celebrating 20 years of the Sustainability Yearbook. Discover which companies are this year's top performers.



Hindalco Industries Limited Materials, Aluminium Industry

**Top 1%** S&P Global Corporate Sustainability Assessment (CSA) Score 2023

#### Global CSA Score 2023; 78/100 e date: February 7, 2024

e S&P Global Corporate Sustainability Assessment (CSA) Score is the S&P obal ESG Score without the inclusion of any modelling approaches, sition and scores are industry specific and reflect exclusion screening criteria arm more at https://www.spglobal.com/esgl/cal/yearbook/methodology/

#### S&P Global



Industry Statistics

Number of companies assessed	20
Market capitalization of assessed companies (in USD billion)	83
Number of companies in Yearbook	3
Market capitalization of companies in Yearbook (in USD billion)	31

#### 9400

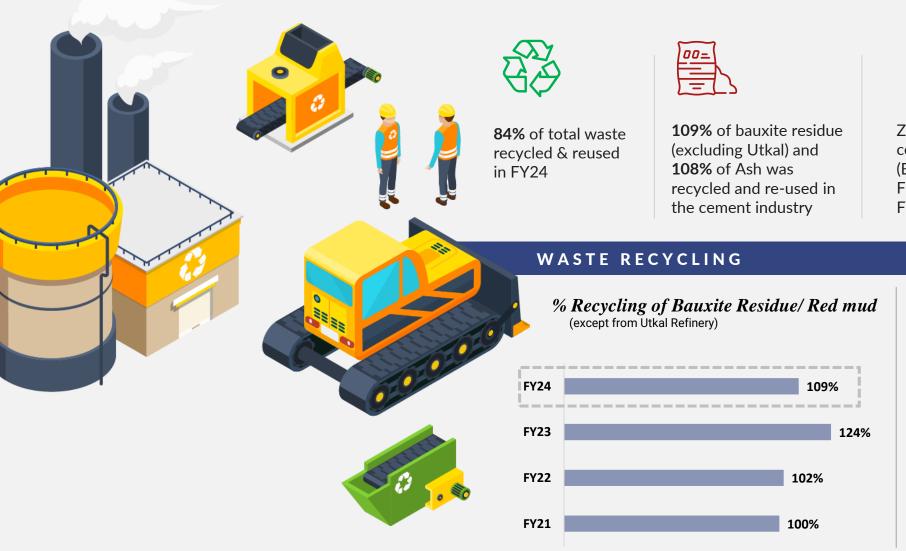
Companies qualified to be included in yearbook 2024



ADITYA BIRLA

# *Recycling* of industrial wastes for a circular economy





Zero Waste to landfill certifications **for 3 plants** (Belur, Hirakud Power & FRP ) completed till FY24

% Recycling of Ash

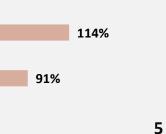
**FY24** 

FY23

FY22

FY21

**15** of our plants and **1** mine have been certified as single-use plastic free zones.



108%

109%

# Hindalco has taken various initiatives to conserve precious *Water Resources*



Desalination project and Tertiary Water Recycling units at Dahej, enabled significant drop in freshwater consumption **ZLD (Recycling) Projects:** Taloja and Silvassa ZLD Projects are now commissioned



Water Positivity:

**Total** waste water

Recycled and re-

used across all

of total water

the year

locations: 18.91

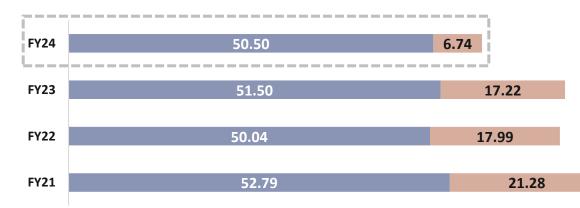
Mn m3; this is 25%

consumed during

**R&D Project : Dahej** - Arsenic precipitation and Stabilization in Glass form; trials started, expected to be completed by August 2024

#### WATER MANAGEMENT







ADITYA BIRLA

HINDALCO

Sustainability updates

Sustainability Initiatives





At Hindalco, our unwavering commitment to *Protecting Biodiversity* is intricately woven into our sustainability targets.

#### GREENBELT AND BIODIVERSITY



All season study under Biodiversity Management Plan (BMP) completed for **1 plant** in Q4FY24 taking total BMP study completed for **12 mines and 9 plant locations** till date.



**CII** Biodiversity

Sequestration

completed at **11** plants at the end

studies

of FY24

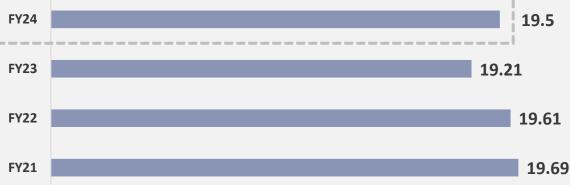
Index and Carbon

Total 2,48,494 Tons of CO2 sequestrated till date.

# We are rapidly making the shift to *Green Energy* across Hindalco











## *Health and Safety* of Hindalco's workforce is crucial to fostering a thriving and successful organisation



Successfully implemented **Contractor Safety** Management (CSM) software across all locations.

Introduced Management of Change (MOC) software for efficient tracking and management of safety related modifications

0.5

Developed a virtual reality-based safety module to enhance internal training effectiveness.

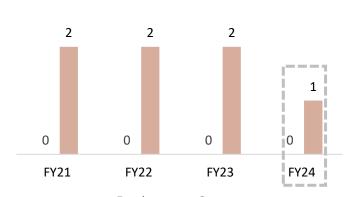
Serious Injury Fatality (SIF) prevention programme implemented across units.

#### **WORKFORCE HEALTH & SAFETY**

Lost Time Injury Frequency Rate (LTIFR)



Total Fatalities (Nos)





Q4 FY24 EARNINGS



# QUARTERLY *Financial Snapshot*

10

# **Financial Snapshot** - YoY (Q4 FY24 vs Q4 FY23 )

#### **Consolidated Financial Performance**



Novelis, Aluminium and Copper Businesses

					Particulars	UOM	Q4 FY23	Q4 FY24	Change YoY
All Businesses Cons	olidated (₹ Crore)				Shipments	КТ	936	951	2%
					Revenue	\$ Billion	4.40	4.08	-7%
Q4 FY24				Novelis <sup>*</sup>	Business Segment EBITDA	\$ Million	403	514	28%
	<b>7,907</b>	7,201	3,174		EBITDA/t	\$/ton	431	540	25%
<b>UU</b> , <b>UU</b> , <b>Flat</b>	7,007 27%	7,201 24%	0,17-	32%					
Revenue	Business Segment	EBITDA	PAT		Shipments	KT	323	337	4%
Revenue	EBITDĂ	EDITDA	PAI		Revenue	₹ in Cr	8,050	8,469	5%
				Aluminium	Business Segment EBITDA	₹ in Cr	2,192	2,709	24%
Q4 FY23	6,216	5,818	2,411	Upstream	EBITDA/t	\$/ton	825	967	17%
55,857	0,210	5,010	2,411						
					Shipments	KT	90	105	17%
Hindalco (India) Busin	esses (₹ Crore) —				Revenue	₹ in Cr	2,738	2,920	7%
Q4 FY24				Aluminium	Business Segment EBITDA	₹ in Cr	112	152	36%
22,930	3,637 🔺	3,340	1,963	Downstream	EBITDA/t	\$/ton	152	174	15%
22,000 12%	25%	0,010 30%	1,000	67%		1/7	447	405	4.00/
Revenue	Business Segment	EBITDA	ΡΑΤ		Shipments <sup>^</sup>	KT	117	135	16%
Revenue	EBITDA	LUIIDA	FAI		^Of which CCR Shipments	KT	95	98	3%
					Revenue	₹ in Cr	11,206	13,424	20%
Q4 FY23				Copper	Business Segment EBITDA	₹ in Cr	598	776	30%
20,444	2,902	2,576	1,172		, and the second s				

\*All the figures mentioned are as per the US GAAP

## *Financial Snapshot* FY23 Vs FY24

#### **Consolidated Financial Performance**



Novelis, Aluminium and Copper Businesses

					Particulars	UOM	FY23	FY24	Change YoY
All Businesses Conse	olidated (₹Crore)				Shipments	КТ	3,790	3,673	-3%
All Dusiliesses Conso				<b>B</b>	Revenue	\$ Billion	18.49	16.21	-12%
FY24				Novelis <sup>*</sup>	Business Segment EBITDA	\$ Million	1,811	1,873	3%
2,15,962 🔻	27.857	25.728	10 155		EBITDA/t	\$/ton	478	510	7%
2,10,002 3%		20,1207%	10,1001%		Shipments	КТ	1,319	1,346	2%
Revenue	Business Segment	EBITDA	PAT	al	Revenue	₹ in Cr	33,010	32,382	-2%
				Aluminium	Business Segment EBITDA	₹ in Cr	8,402	9,161	9%
FY23	0E 00E	04 404	10.007	Upstream	EBITDA/t	\$/ton	792	822	4%
2,23,202	25,825	24,131	10,097						
					Shipments	КТ	354	370	5%
Hindalco (India )Busin	esses (₹ Crore) —			-	Revenue	₹ in Cr	11,009	10,531	-4%
FY24				Aluminium	Business Segment EBITDA	₹ in Cr	627	573	-9%
85,029	12,350 🛕	11,195 📤	5,379 6%	Downstream	EBITDA/t	\$/ton	221	187	-15%
	Business Segment				Shipments^	KT	439	506	15%
Revenue	EBITDA	EBITDA	PAT		^Of which CCR Shipments	КТ	347	389	12%
					Revenue	₹ in Cr	41,702	49,321	18%
FY23				Copper	Business Segment EBITDA	₹ in Cr	2,253	2,616	16%
78,570	11,282	10,574	5,075						

\*\*All the figures mentioned are as per the US GAAP





# ECONOMY & *Industry Updates*



GDP Growth (% YoY)





#### **Outlook**

US growth to accelerate, Eurozone to gradually pick up, and moderate economic growth in China expected in 2024

Global disinflation to continue and projected to moderate from 6.8% in 2023 to 5.9% in 2024 and further to 4.5% in 2025

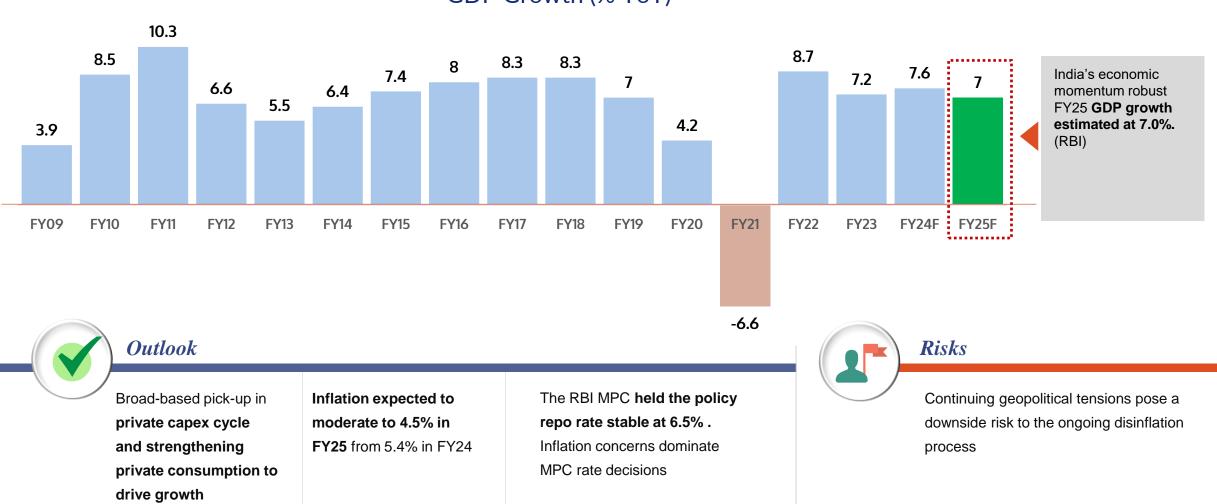
Improving manufacturing sector momentum, reduction in supplier delivery times and rebound in global trade bode well for growth outlook

**Risks** 

Delayed interest rate cuts due to persisting inflation concerns and worsening geopolitical conditions

## Indian Economy

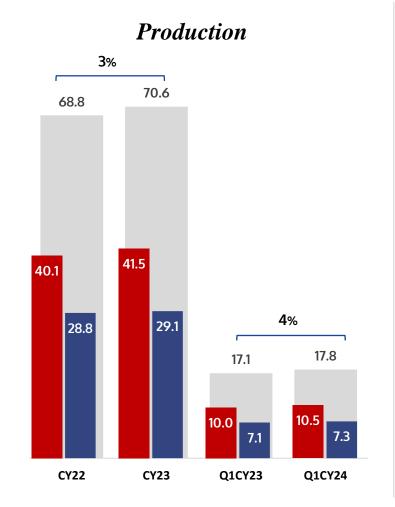


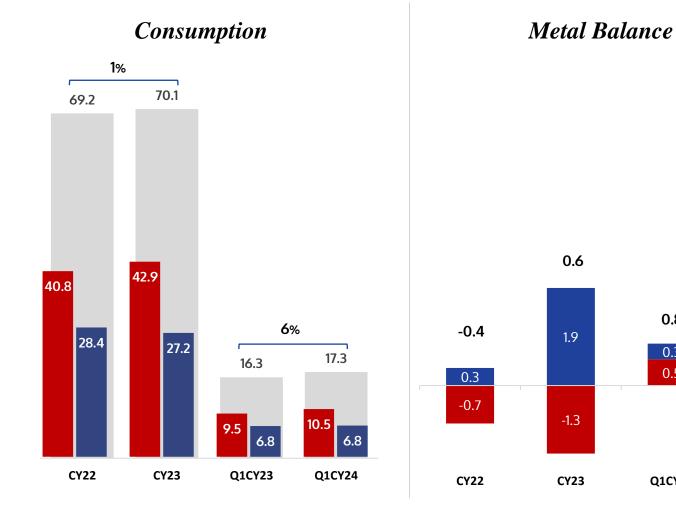


#### GDP Growth (% YoY)

## **Global** Aluminium Demand & Supply Balance

(In Million Tons)





**Economy & Industry Updates** 



0.5

0.5

0.0

Q1CY24

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Global Aluminium Industry

0.8

0.3

0.5

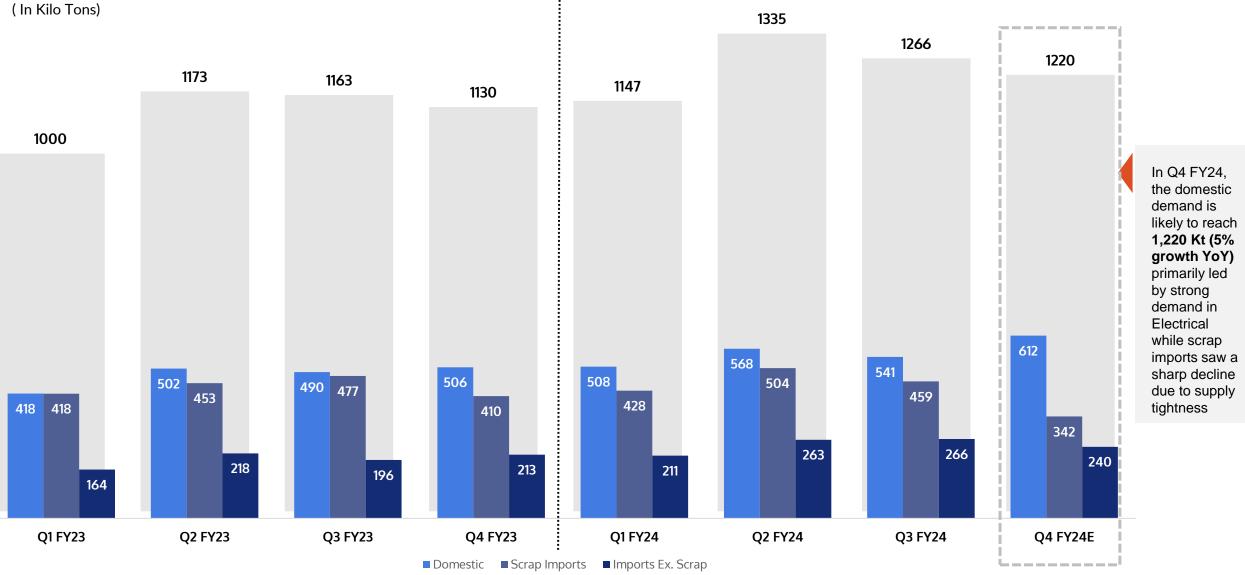
Q1CY23

# *Industry demand* for Domestic Aluminium

Economy & Industry Updates



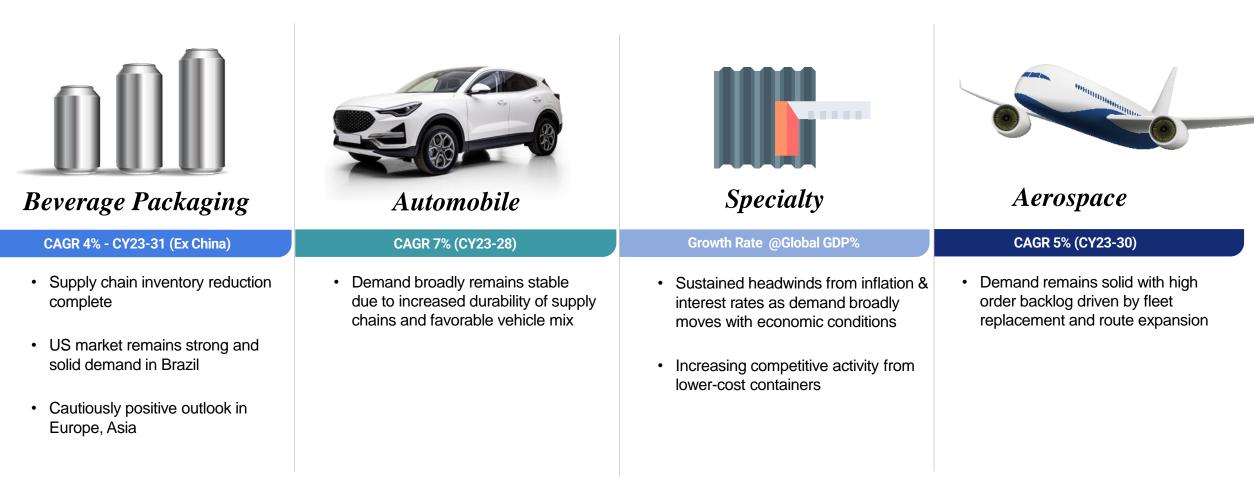
Domestic Aluminium Industry



## Industry demand **Aluminium Flat Rolled Products**

Global FRP Demand is estimated to grow by ~4% in CY24.





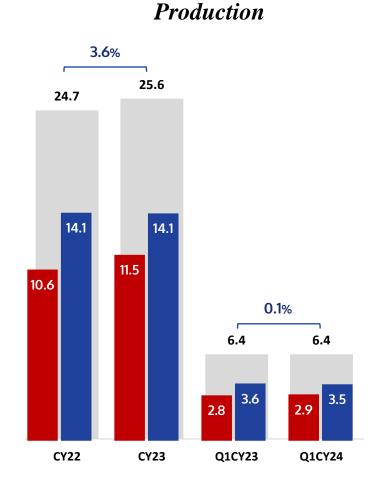
#### India FRP market in FY25 is estimated to grow by ~6-8%, led by growth in packaging, auto, and construction

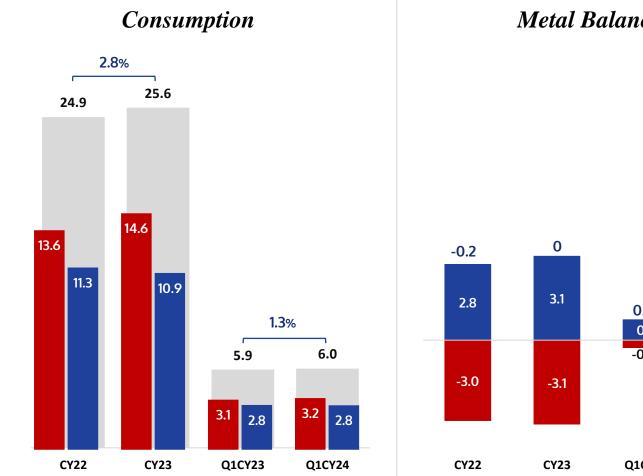
## **Global** Copper Demand & Supply Balance

(In Million Tons)

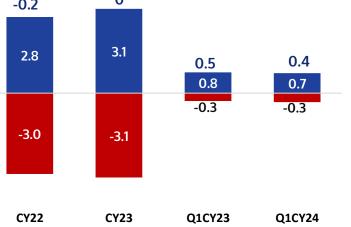
**Economy & Industry Updates** 







#### Metal Balance



## **Domestic** Refined Copper Demand

( In Kilo Tons)

173

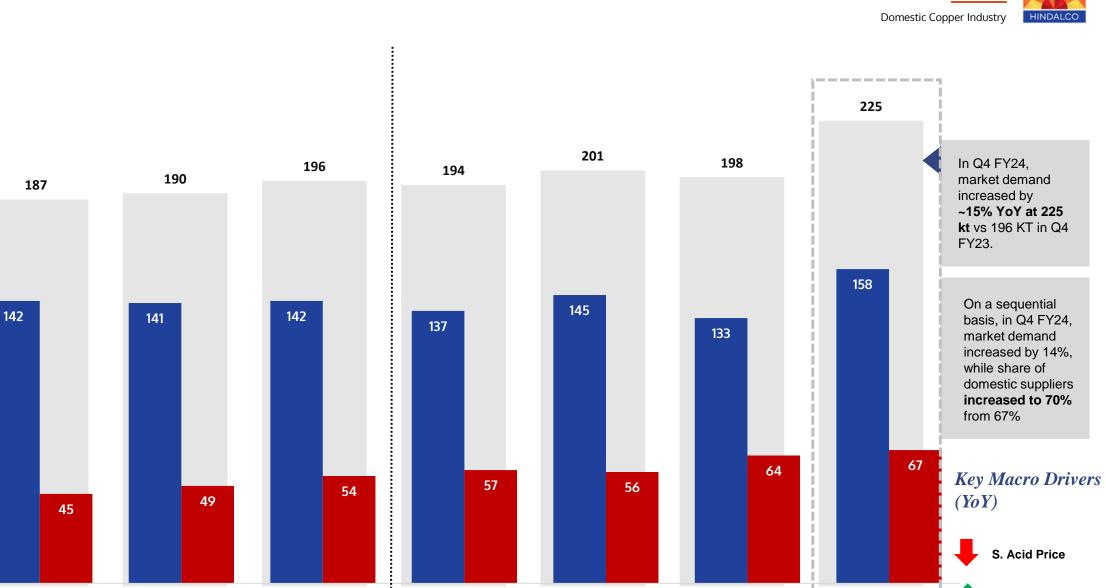
33

Q2 FY23

Q3 FY23

Q1 FY23

140



Q2 FY24

Q3 FY24

Q1 FY24

Q4 FY23

TC/RC\*

\* On consumption basis

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**Economy & Industry Updates** 

Q4 FY24

Q4 FY24 EARNINGS



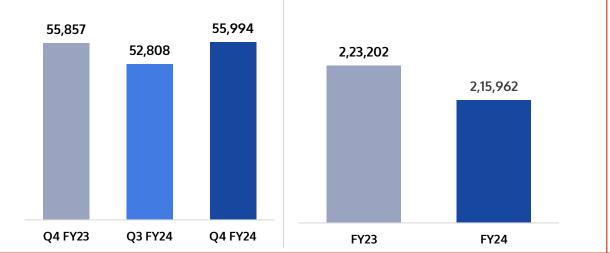
# Consolidated *Financial Performance*

## **Key** Metrics

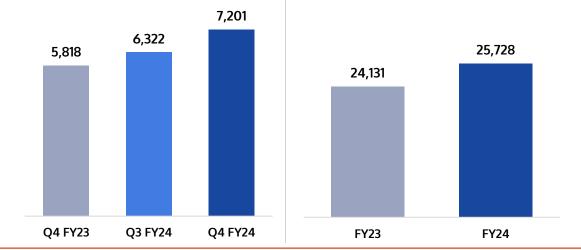
*Revenue* (₹ Crore)

**Consolidated Financial Performance** 

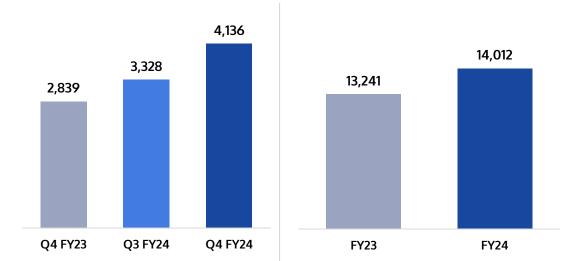




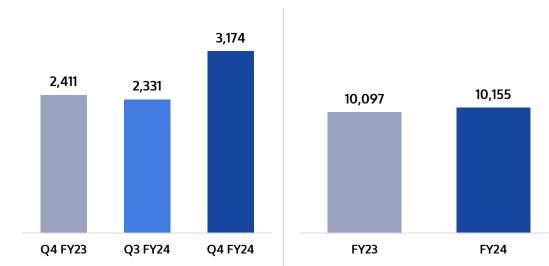
#### *EBITDA* (₹ Crore)



### **PBT after Exceptional Items** (₹ Crore)



#### **Profit after Tax** (₹ Crore)



22

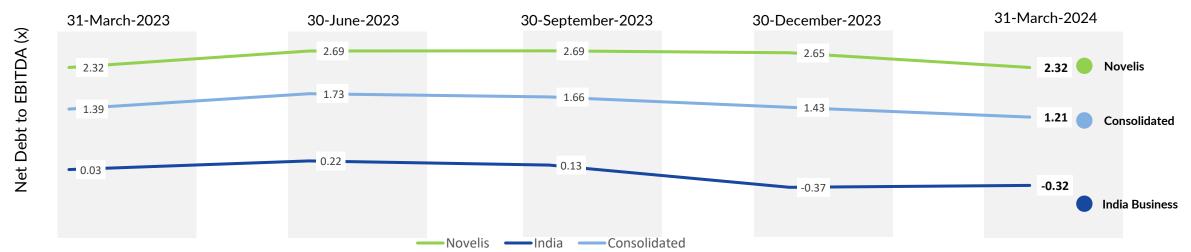
## Debt & Leverage



#### *Consolidated Debt* (₹ Crore)

Particulars (Consolidated)	31-Mar-23	30-Jun-23	30-Sep-23	31-Dec-23	31-Mar-24
Gross Debt	58,337	57,382	56,578	53,402	54,501
Treasury Balance	24,378	18,919	18,965	18,566	22,965
Net Debt	33,959	38,463	37,613	34,835	31,536
TTM Adjusted Segment EBITDA	24,484	22,218	22,658	24,430	26,121

#### Leverage (x)





## **Operational** Performance

Novelis Performance



#### Novelis has made significant progress across all it's business segments



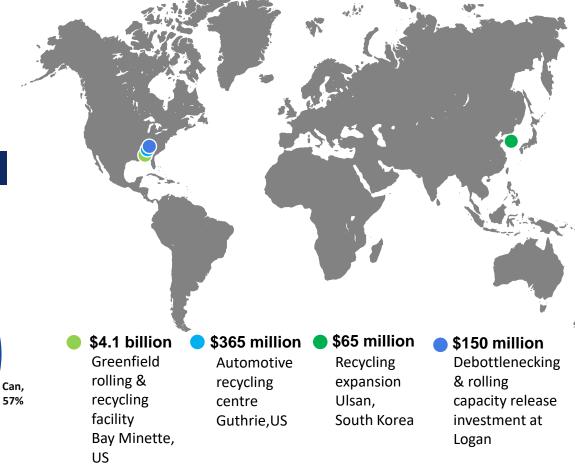
5)

Shipments at 951 KT ,up 2% YoY primarily due to increased demand for beverage packaging sheet Increased Recycled content in FY24 at 63% vs 61% in FY23

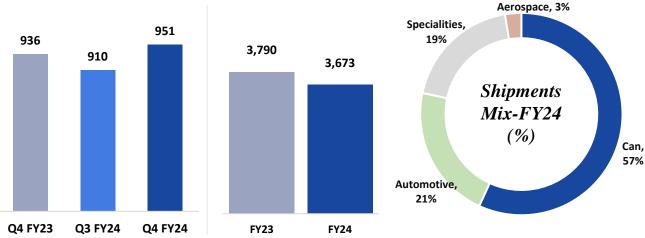
Overall steady to improving demand trends across all product segments



Record full year automotive shipments at 21% of overall shipments Expansion projects on track\*



**Overall Shipments (KT)** 



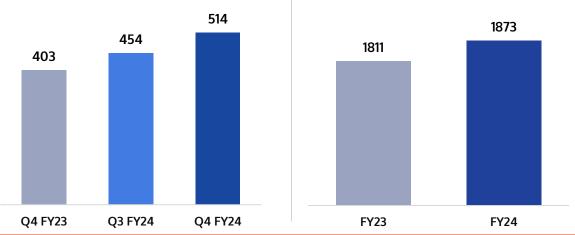
\*For further details please refer Novelis Q4FY24 earnings presentation **25** 

## **Financial** Performance

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#### Adjusted EBITDA (\$ Million)

In Q4 FY24, up 28% YoY, significant improvement was driven by favorable metal benefit from recycling and lower operating costs

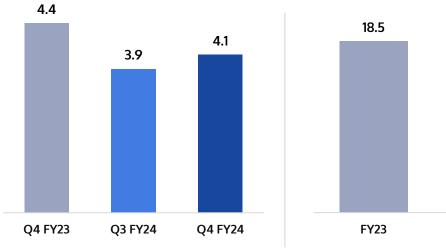


### *Revenue (\$ Billion)*

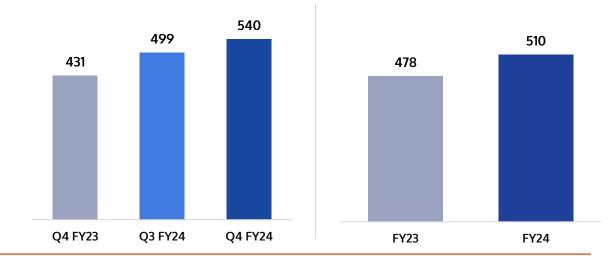
In Q4 FY24, down 7% YoY, impacted by lower average aluminum prices and partially offset by higher total shipments

16.2

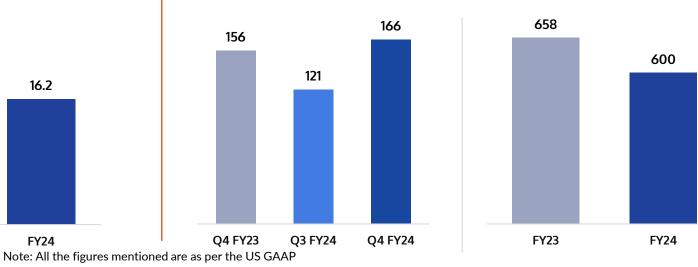
FY24



#### Adjusted EBITDA per tonne (\$/tonne) Q4 FY24, up 25% YoY



#### *Net Income attributable to common shareholder (\$ Million)* In Q4 FY24, up 6% YoY



26



Q4 FY24 EARNINGS

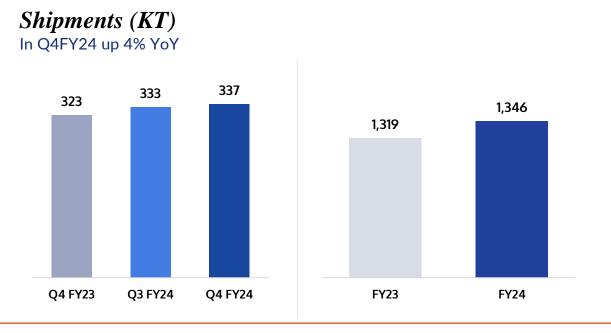
# Aluminium *Upstream Performance*

## Aluminium: Upstream

#### **Aluminium : Upstream Performance**

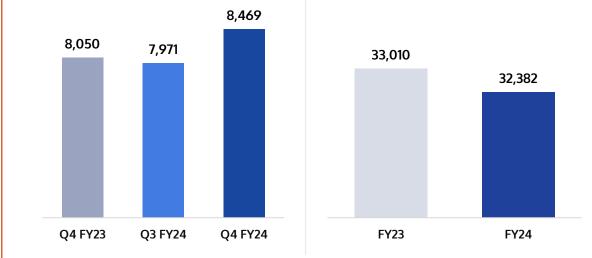






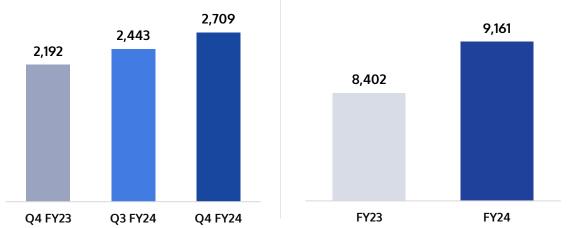
### Revenue (₹ Crore)

In Q4FY24 up 5% YoY due to higher shipments

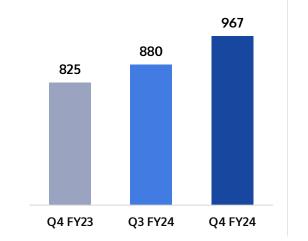


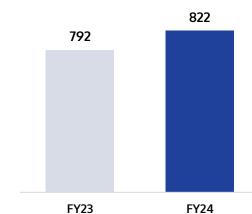
### EBITDA (₹ Crore)

In Q4FY24 EBITDA, up 24% YoY backed by lower input cost and higher shipments, Margins at 32% Vs 27.2% in Q4FY23



#### **EBITDA (\$/Ton)** In Q4FY24, up 17% YoY





28

#### $\mathsf{Q} \mathsf{4} \mathsf{F} \mathsf{Y} \mathsf{2} \mathsf{4} \mathsf{E} \mathsf{A} \mathsf{R} \mathsf{N} \mathsf{I} \mathsf{N} \mathsf{G} \mathsf{S}$

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ADITYA BIRLA



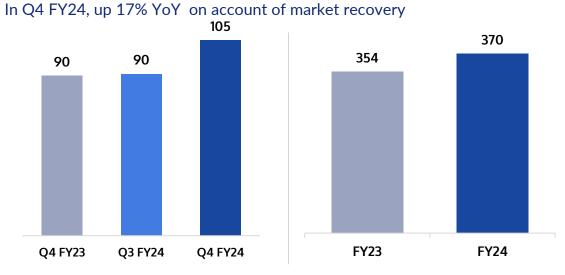
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## Aluminium *Downstream Performance*

## Aluminium: Downstream\*-

# includes Flat Rolled Products, Foils & Extrusions

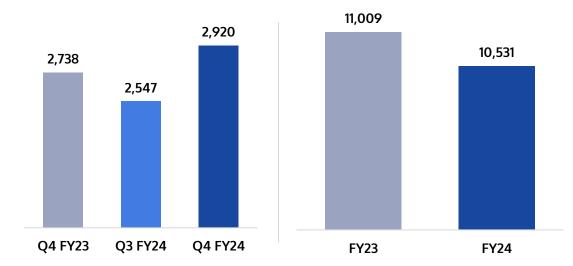
### Shipments (KT)



### Operational and Financial Performance

#### Revenue (₹ Crore)

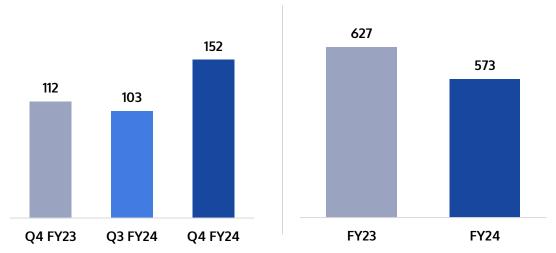
IN Q4 FY24, up by 7% YoY on account of higher volumes.

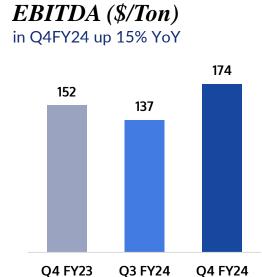


**Aluminium : Downstream Performance** 

### EBITDA (₹ Crore)

In Q4FY24, up 36% YoY, on account of higher volumes







ADITYA BIRLA HINDALCO



## *Copper* Performance

Shipments: Metal (KT)

In Q4FY24 metal shipments was at record 135 KT up 16% YoY

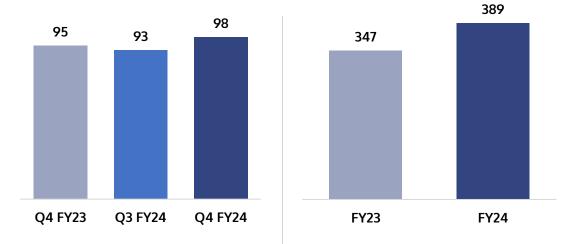


### *Revenue (₹ Crore)*

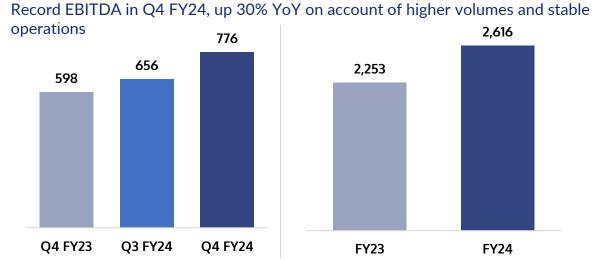
in Q4FY24 up 20% YoY, on account of higher shipments and realisation







### EBITDA (₹ Crore)



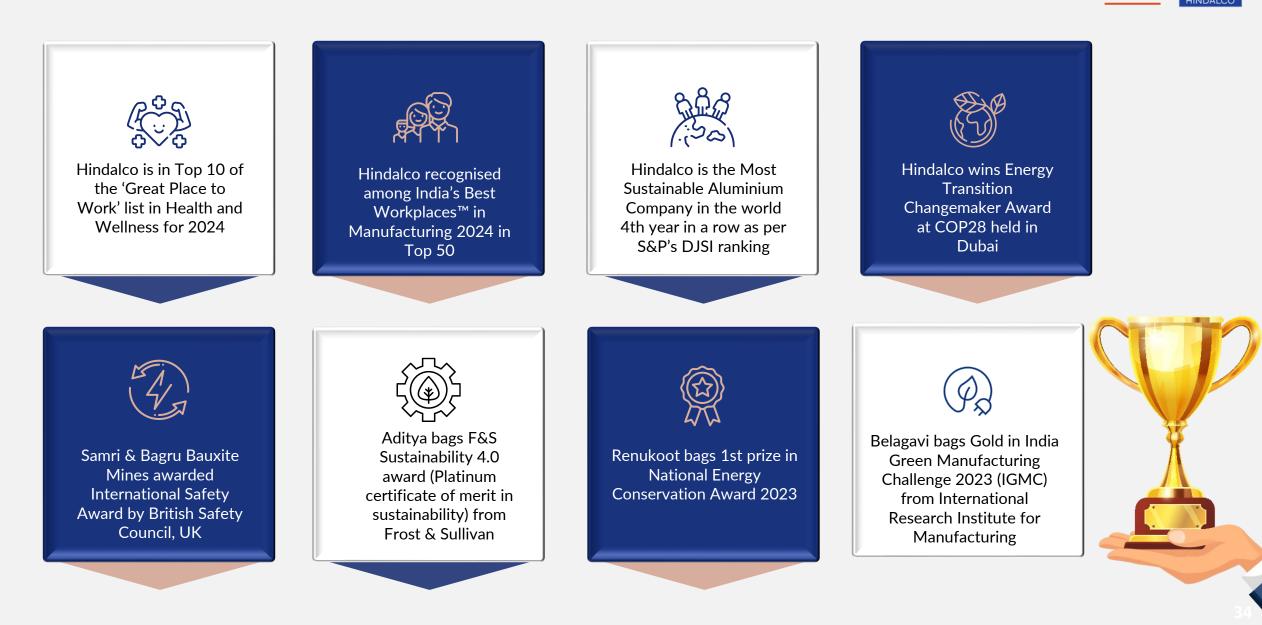




## Awards & Recognitions FY 2023-24

Awards & Recognitions

ADITYA BIRLA





Q4 FY24 EARNINGS

## Key Takeaways

## Key Take Aways







Novelis reflecting a stronger recovery Record full year automotive shipments



Bay Minette project is on track and to be completed in 2H CY26



All time high EBITDA in Q4 FY24



Focus on VAP expansion with its India's first Upcoming Inner Grooved Tubes facility



India's first Copper and E-waste recycling project on track Copper continues to deliver record performance

## Key Take Aways





Resilient India Business



Strong balance sheet, an enabler for organic growth



Resource securitization and India downstream expansion for enhanced margins in focus



Consolidated Net Debt to EBITDA at 1.21x as on 31st March 2024





Achieved 57% target of 2025 with Renewables reaching 173 MW in India



Hindalco listed among the top 1% in the aluminium industry in The S&P global (DJSI) Sustainability Yearbook 2024 Won Energy Transition Changemaker Award at COP28 Focus on ESG

## Key Take Aways





## All Organic Expansion Projects on track

All committed organic growth projects of ~\$4.9 billion in Novelis & ~\$2.0 billion projects in Hindalco India are on track

Shift from metal manufacturer to a solution provider



Committed to maintain strong balance sheet



Continue to focus on shareholder value creation



Our way forward...



#### INDUSTRIES LIMITED

Thank You



Corporate Identity No. L27020MH1958PLC011238

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## *Consolidated* : Key Financials

Financials



							Consolidated	HINDALCO
Particulars (₹ Crore)	Q4 FY23	Q3 FY24	Q4 FY24	Change YoY %	QoQ Change %	FY23	FY24	Change YoY %
Revenue from Operations	55,857	52,808	55,994	0%	6%	2,23,202	2,15,962	-3%
Earning Before Interest, Tax, Depreciation & Amortisation (EBITDA)								
Novelis*	3,314	3,783	4,270	29%	13%	14,543	15,507	7%
Aluminium Upstream	2,192	2,443	2,709	24%	11%	8,402	9,161	9%
Aluminium Downstream	112	103	152	36%	48%	627	573	-9%
Copper	598	656	776	30%	18%	2,253	2,616	16%
Business Segment EBITDA	6,216	6,985	7,907	27%	13%	25,825	27,857	8%
Inter Segment Profit/ (Loss) Elimination (Net)	(58)	(47)	(2)			414	(60)	
Unallocable Income/ (Expense) - (Net) & GAAP Adjustments	(340)	(616)	(704)			(2,108)	(2,069)	
EBITDA	5,818	6,322	7,201	24%	14%	24,131	25,728	7%
Finance Costs	986	944	888	-10%	-6%	3,646	3,858	<mark>6%</mark>
PBDT	4,832	5,378	6,313	31%	17%	20,485	21,870	7%
Depreciation & Amortisation (including impairment)	1,995	2,051	2,176	9%	6%	7,294	7,881	8%
Share in Profit/ (Loss) in Equity Accounted Investments (Net of Tax)	2	1	(1)			9	2	
Profit before Exceptional Items and Tax	2,839	3,328	4,136	46%	24%	13,200	13,991	6%
Exceptional Income/ (Expenses) (Net)	-	-	-			41	21	
Profit Before Tax (After Exceptional Item)	2,839	3,328	4,136	46%	24%	13,241	14,012	6%
Тах	428	997	962			3,144	3,857	
Profit/ (Loss) After Tax	2,411	2,331	3,174	32%	36%	10,097	10,155	1%
EPS (₹/Share) - Basic	10.85	10.50	14.29			45.42	45.71	

\* As per the US GAAP

## Hindalco (India) Business : Key Financials

Financials

**ADITYA BIRLA** 

HINDALCO

Hindalco (India) Business

Particulars (₹ Crore)	Q4 FY23	Q3 FY24	Q4 FY24	YOY Change %	QoQ Change%	FY23	FY24	Change %
Revenue from Operations	20,444	20,766	22,930	12%	10%	78,570	85,029	8%
<u>EBITDA</u>								
Aluminium - Upstream	2,192	2,443	2,709	24%	11%	8,402	9,161	9%
Aluminium - Downstream	112	103	152	36%	48%	627	573	-9%
Copper	598	656	776	30%	18%	2,253	2,616	16%
Business Segment EBITDA	2,902	3,202	3,637	25%	14%	11,282	12,350	9%
Inter Segment (Profit)/ Loss Elimination (Net	(58)	(47)	(2)			414	(60)	
Unallocable Income/ (Expense) (Net)	(268)	(338)	(295)			(1,122)	(1,095)	
EBITDA	2,576	2,817	3,340	30%	19%	10,574	11,195	6%
Finance Costs	339	319	264	-22%	-17%	1,381	1,276	-8%
PBDT	2,237	2,498	3,076	38%	23%	9,193	9,919	8%
Depreciation	617	591	604	- <b>2</b> %	2%	2,352	2,381	1%
Profit before Exceptional Items and Tax	1,620	1,907	2,472	53%	30%	6,841	7,538	10%
Exceptional Income/ (Expenses) (Net)	-	-	-			41	21	
Profit Before Tax (After Exceptional Item)	1,620	1,907	2,472	53%	30%	6,882	7,559	10%
Тах	448	673	509			1,807	2,180	
Profit/ (Loss) After Tax	1,172	1,234	1,963	67%	59%	5,075	5,379	6%

## **Aluminium (India) Business :** EBITDA and Sales Reconciliation



#### **Aluminium Business EBITDA**

Particulars (in Rs Cr)	Q4 FY23	Q3 FY24	Q4 FY24	FY23	FY24
EBITDA - Upstream	2,192	2,443	2,709	8,402	9,161
EBITDA - Downstream	112	103	152	627	573
Intersegment Profit /(Loss) Elimination (Net)	(58)	(47)	(2)	414	(60)
Metal Price Lag*	(17)	(9)	(29)	(393)	(171)
Aluminium Business EBITDA	2,229	2,490	2,830	9,050	9,503

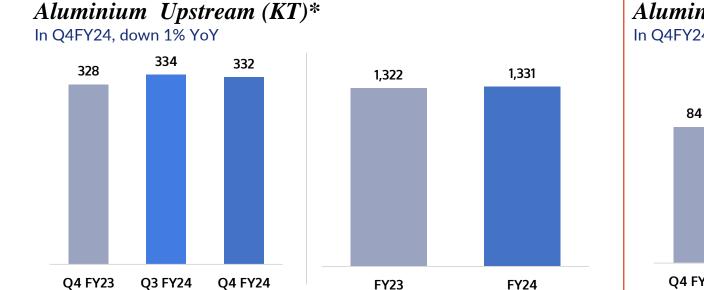
\* Part of the Unallocable Income/(Expense) (Net)

### **Aluminium Sales Reconcilation**

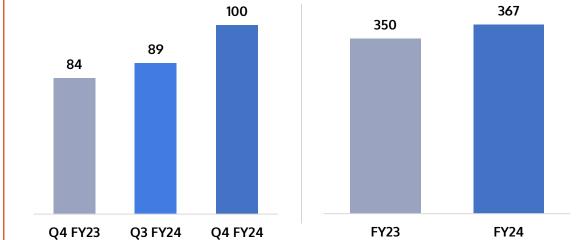
Particulars (in Kt)	Q4 FY23	Q3 FY24	Q4 FY24	FY23	FY24
Upstream - Sales Third Party (A)	251	254	248	996	1,002
Intersegment Sales #	72	79	89	323	344
Total Upstream Shipments	323	333	337	1,319	1,346
Downstream Third Party Sales (B)	90	90	105	354	370
Total Third Party Sales (A)+(B)	341	344	353	1,350	1,372

## **Production Trends**

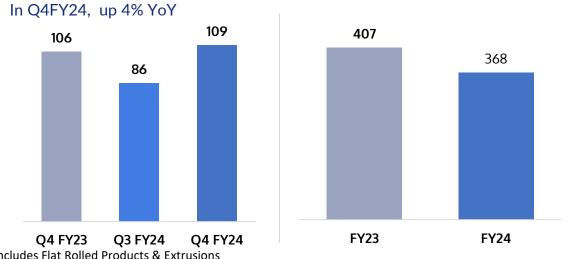


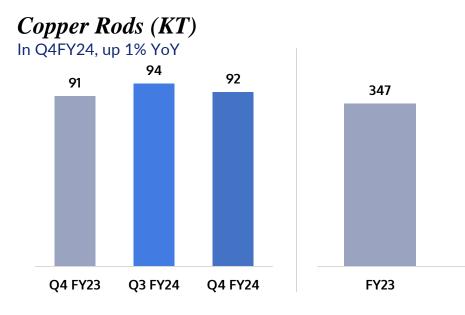












385

FY24

# includes Flat Rolled Products & Extrusions

\*Note : The numbers of prior quarters have been re-instated accordingly for a comparative analysis

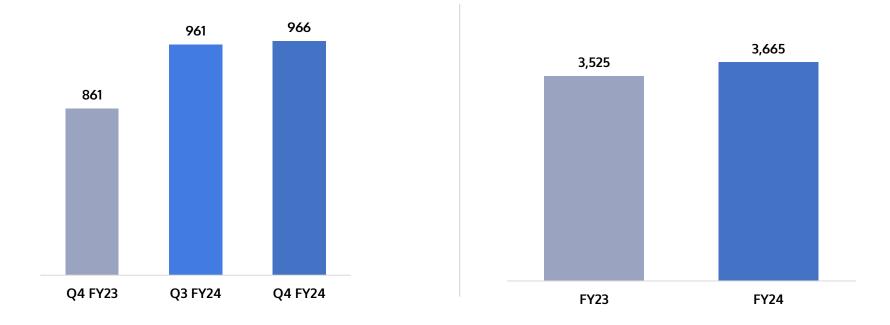
## **Production** – Alumina

**Operational Performance** 



Hindalco (India) Business





- Total Alumina production was up 12% YoY
- Of this production at Utkal Alumina refinery at 648 KT in Q4 FY24, up 16% YoY

## Q4 FY24 : Earnings Concall



### Earnings Conference Call is scheduled at <u>4:00 PM (IST)</u> on May 24, 2024. The dial in numbers for the call are given below

Location:	ACCESS NUMBER
Universal Access (India)	
Primary Number	(+) 91 22 6280 1303
Secondary Number	(+) 91 22 7115 8204
International TollFree Numbers	
USA	(+) 1 866 746 2133
UK	(+) 080 810 11573
Singapore	(+) 800 101 2045
Hong Kong	(+) 800 964 448
Online Pre-Registration Link	<u>Click Here</u>
Investor Presentation post announcement	
of the results (link)	<b>Reports and Presentations – Hindalco</b>
Post Earnings Call Recording (link)	